



CONSULTANTS IN MINNESOTA

Officers

- **President:**
Wade Herschberger
voice: 612.805.5878
[cwh@
RevelstoneConsult-
ing.com](mailto:cwh@RevelstoneConsulting.com)
- **Vice President:**
John B. Rose
voice: 651.214.5053
jbr@icca.org
- **Treasurer:**
Larry Bremer
voice: 763.553.1994
[ljbrem@
cpconline.com](mailto:ljbrem@cpconline.com)
- **Secretary:**
Eric Romo
voice: (651) 688-6896
[EricRomo@
EricRomo.com](mailto:EricRomo@EricRomo.com)
- **Editor:**
Kent Gorham
voice: 952-250-5141
[kgorham@
integraonline.com](mailto:kgorham@integraonline.com)

Call For Articles

Can you write a few paragraphs on an interesting topic related to what you do for a living? ICCA of Minnesota is looking for articles for this newsletter, for our web page, and for submission to larger-circulation journals.

Please help!

Send articles or story ideas to editors@icca-mn.org, or call us at 612-245-ICCA.

Onvoy.com offering discounts to ICCA members

Vicki Bunker, the speaker at ICCA's January meeting, has followed up her presentation on Converged IP Services by offering discounts on Onvoy's services to all current members of ICCA.

Depending on your location and the local exchange carrier serving you, you should be able to install Onvoy's service at a price ranging from a low of \$300/month to a high of \$1000 a month. This includes a T1 at each site with 384Kb for Internet access, 2 voice lines, voice mail and hosted features.

Vicki is available to speak with any ICCA member to determine what services you would need in order to make a recommendation.

Check out the 'Members only' section at www.icca-mn.org This is a limited time offer!

By Kent Gorham

Next Meeting

Wednesday, February 23

ICCA

**Entrepreneurial
Scholarship**

PRIME Hotel Bloomington/Minneapolis Airport

4460 W 78th St. Circle

Bloomington, MN

Mentoring 5:30PM

Dinner 6:30PM

Members \$25

Non-Members \$35

Bring a bud 2/\$30

RSVP 651.257.2570

**28th Annual
ICCA National Conference
June 10-12, 2005**



**Atlanta-Buckhead
DoubleTree Hotel**

Attention ICC Members!

We'd also like to announce some new content on our **members-only page**.

- Financial Advisor offers dinner presentation
- Onvoy.com offering discounts to ICCA members
- Encompass offering Partner Program

Check it out!
ICCA of Minnesota

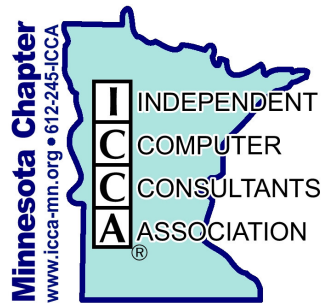
Items For Sale

Hey! Do you have an item to sell? Used computer hardware? Software? PDAs? Computer Manuals or books (It'll probably pay better than taking it to the used book store!)

This space is available for you!

Email your listing to editors@icca-mn.org or kgorham@integraonline.com

Space is limited!



6782 Hillcrest St SE
Prior Lake, MN 55372

It's that time of the year again...

Thomas Jefferson thought taxation without representation was bad, he should see how it is with representation.

Author:
Rush Limbaugh

First Class Mail

ICCA Entrepreneurial Scholarship

Please plan to attend an important ICCA meeting this **Wednesday, February 23, 2005** at the PRIME Hotel Bloomington/Minneapolis Airport, 4460 W 78th St. Circle, Bloomington. announcing the **ICCA Entrepreneurial Scholarship.**

Our meetings are open to the public; admission is \$25 for members, \$35 for non-members, and includes a buffet dinner. Networking and mentoring get under way at 5:30; dinner is served at 6:30. We'll have a presentation about the meeting and a lively Q&A session afterwards.

Please invite a colleague. We're always on the lookout for new members. As an incentive, you and your non-member guest can attend for a **special admission price** of \$30 that includes both dinners!

Let us know you're coming -- phone 651-257-2570 or RSVP on our members-only page.

ICCA Calendar

Minnesota Chapter

When	What	Where
February 23	Announcement of ICCA Entrepreneurial Scholarship	PRIME Hotel Bloomington/Minneapolis Airport
March 24	Paul Boldischar & Brent Willi, Strategy1 Consulting (ICCA members) Topic: The Sarbanes-Oxley Act of 2002 and its impact on publicly traded companies Strategy1 Consulting Roseville	Axel's Roseville Radisson Hotel
April 19	Speaker: Joe Burgess, North Star Financial Topic: Financial planning for independent IT consultants	PRIME Hotel Bloomington/Minneapolis Airport
May 18	Chapter Meeting Speaker TBA	Axel's Roseville Radisson Hotel
June 10-12	ICCA National Conference	Atlanta, GA